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Press Release n. 2/2006
Cavriago, 9th December 2006

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Certificate ISO 9001: the authorised Workshops and Dealers of the Landi Renzo SpA Italian Network The important goal presented at the Motor Show in Bologna

The Landi Group, certified ISO 9001 since 1995 and ISO TS 16949 since 2001, since last November the quality system of the automobile field extended the processes and procedures of ISO 9001 to its 189 authorised Workshops and 20 Dealers from the Italian Network, in order to guarantee the quality standards already adopted in the company.

The process that has resulted in certification of the Landi Renzo Italian Network by Bureau Veritas, an authoritative international organisation founded in 1828 and operating in more than 140 countries throughout the world, a leader in Certification Services, was officially presented a few days ago at the Motor Show in Bologna, the International Automobile Fair, in the Bologna exhibition centre.

During this occasion Engineer Marco Mari of Bureau Veritas, interviewed by Andrea Biondi from Sole 24 Ore, highlighted the importance and the added value that this certification will give to the Italian Network of the Landi Group, proposing it as a valid origin for all other countries.

Engineer Stefano Rossi from Autogerma pointed out the remarkable similarities between the Quality System recently applied to the Landi Renzo SpA Italian Network and the Autogerma Quality System, while Dr. Alessandro Marconi, involved in Customer Care in the Landi Group who deal with the entire certification procedure, explained how all of the documentation, the procedures and the forms are included and made available to the Italian Network in the website www.landi.it in a specific section reserved to them. Apart from increasing the transmission speed of internal communications, this procedure also allows the Landi Group management to receive and elaborate all useful information on clients in real time, with a view to constant improvement to the service.

The evidence given by Giovanni Sardisco, the owner of an authorised Landi Renzo Workshop from Imola, was also very important as he highlighted the advantages of the quality process adopted, offering a better and much more structured assistance to end users. At the end of the meeting, the company Sardisco was officially awarded the ISO 9001 certificate, representing all of the 209 Landi Renzo SpA authorised Workshops and Dealers of the Italian Network.

Furthermore some new products with a high technological and electronic content, to substantially renew the current range and marking an important development with regards to products currently available on the market were presented at the Motor Show in Bologna. These include the personalised **portable satellite navigator** by Landi Renzo with **maps showing the Landi Renzo Authorised Workshops and LPG/CNG stations in Italy**.



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The latest models, finalised for the Italian market, were also exhibited, born from **collaborations** concluded by Landi Renzo in 2006 with **Open Italia** and **Renault Italia**. These will be added onto the collaborations that already exist in our country with Volkswagen, Seat, Skoda, Daihatsu and Tata Motors.

A leading international group in the production of CNG and LPG self-drive control systems, Landi Renzo SpA holds more than 35% of the total market shares in CNG systems and approximately 20% in LPG systems, levels reaching 57% and 32% in Italy. The Group operates in 50 countries throughout the world with more than 5 million systems sold, representing approximately 70% of total sales.

In the last 4 years the Landi Group tripled its turnover which, at the end of 2006, will amount in total to more than 130 million euro, 100 million of which by Landi Renzo SpA alone. The strong inclination to internationalisation is confirmed by the composition of the Group itself, consisting of the Brazilian Landi Renzo Brasil, the Chinese Beijing Landi Renzo Autogas Systems, the Dutch Eurogas, the Polish Landi Renzo Polska, the Pakistan LR PAK Private Limited and the Italian Landi Renzo Spa, Landi Srl and Med Spa. The objective for the next few years is to expand areas of intervention through the creation of other branches in the areas of business with greater potential.